



## WHOLESALE PRICE LIST - SPRING 2013

### PILLOW COLLECTION

**CHAIN STITCH PILLOW COLLECTION** hand-embroidered 100% New Zealand wool with canvas back

|                           |             |              |             |              |
|---------------------------|-------------|--------------|-------------|--------------|
| all wool (no rayon):      | 18x18: \$87 | 24x24: \$107 | 15x19: \$80 | 14x24: \$97  |
| wool with metallic rayon: | 18x18: \$97 | 24x24: \$117 | 15x19: \$90 | 14x24: \$107 |

**SCREEN PRINTED PILLOW COLLECTION** hand-printed on linen

|                   |                    |
|-------------------|--------------------|
| linen 18x18: \$50 | canvas 20x20: \$60 |
|-------------------|--------------------|

**RAYON EMBROIDERY ON LINEN COLLECTION**

|             |              |              |
|-------------|--------------|--------------|
| 18x18: \$97 | 24x24: \$117 | 14x24: \$110 |
|-------------|--------------|--------------|

### RUG COLLECTION

**HAND-KNOTTED WOOL RUG COLLECTION** 100% Tibetan wool, 100 knots per inch

|                |                   |             |             |              |              |
|----------------|-------------------|-------------|-------------|--------------|--------------|
| 100% wool      | \$50 per sq. foot | 3x6: \$1035 | 6x9: \$2700 | 8x10: \$4000 | 9x12: \$5400 |
| up to 30% silk | \$55 per sq. foot | 3x6: \$1140 | 6x9: \$2970 | 8x10: \$4400 | 9x12: \$5940 |

**HAND-EMBROIDERED CHAINSTITCH RUG COLLECTION** 100% New Zealand wool with canvas backing

|                     |                   |            |             |              |              |
|---------------------|-------------------|------------|-------------|--------------|--------------|
| 100% wool           | \$45 per sq. foot | 3x6: \$810 | 6x9: \$2430 | 8x10: \$3600 | 9x12: \$4860 |
| with metallic rayon | \$50 per sq. foot | 3x6: \$900 | 6x9: \$2700 | 8x10: \$4000 | 9x12: \$5400 |

### EMBROIDERED FABRICS

**HAND-EMBROIDERED LINEN DUVET/BEDCOVER** silk-blend thread on linen

|                    |              |              |
|--------------------|--------------|--------------|
| Full/Queen: \$1300 | King: \$1400 | Twin: \$1000 |
|--------------------|--------------|--------------|

**HAND-EMBROIDERED SCARVES** silk-blend thread on wool

|              |             |
|--------------|-------------|
| 17x72: \$100 | 17x56: \$90 |
|--------------|-------------|

**FINE WOVEN JACQUARD UPHOLSTERY FABRIC** 54" width, 27" repeat  
48% cotton, 26% nylon, 26% polyester. 64oz/ly: \$60/yd

**HAND-EMBROIDERED TROWS** silk-blend thread on wool  
50x52: \$250

### FURNITURE

**ALVAR AALTO FOR ARTEK STOOL E60 WITH JUDY ROSS UPHOLSTERY**

numbered limited edition of 200 \$475

**UPHOLSTERED POUF** hand-embroidered chainstitch wool upholstery

13"h x 20" diameter: \$950

**UPHOLSTERED CUBE** hand-embroidered chainstitch wool upholstery

18x18x20: \$875

- Minimum first order per season \$850, minimum follow-up order per season \$400
- All follow-up orders must be sent as a purchase order by email, post or fax
- All orders must be paid in advance prior to shipment
- Lead-time for custom orders: 12-16 weeks upon deposit or strike-off approval
- 15% restocking fee for orders cancelled before shipment
- Items can be returned for credit or exchanged within 7 days of receipt. Custom orders cannot be returned or exchanged.
- 50% deposit required for all custom orders, balance due prior to shipment. Once custom order has begun production, deposit cannot be returned
- Yarn cards with current wool colors available for \$15.00
- Drop ship: \$25 fee in addition to standard shipping and handling charges

- Charges will apply for any custom colors, sizes, artwork or design:
- 10% upcharge for custom colorway, except on chain stitch pillows (see below)
- Custom colorway upcharge for chain stitch pillows: 1-3: \$75 per piece, 4-6: \$35 per piece, 7+: \$10 per piece
- 10% custom size charge; 15% upcharge for hand-knotted rugs under 54 square feet; no custom size charge on in-stock pillows
- \$75/hour design work charge
- 10% upcharge for rush orders
- One swatch is included in a hand-knotted rug purchase upon request; additional swatch: \$125