

TRADE PRICE LIST - FALL 2012

21x21: \$625

14x24: \$200

20x20: \$550

PILLOW COLLECTION

CHAINSTITCH PILLOW COLLECTION

hand-embroidered 100% New Zealand wool with canvas backing

18x18: \$165	18x18 with metallic rayon: \$180
24x24: \$200	24x24 with metallic rayon: \$225
15x19: \$155	15x19 with metallic rayon: \$165
14x24: \$180	14x24 with metallic rayon: \$200

RUG COLLECTION

HAND-KNOTTED WOOL RUG COLLECTION 100% Tibetan wool, 100 knots per inch

100% wool	\$80 per sq. foot	3x6: \$1660	6x9: \$4320	8x10: \$6400	9x12: \$8640
up to 30% silk	\$90 per sq. foot	3x6: \$1860	6x9: \$4860	8x10: \$7200	9x12: \$9720

HAND-EMBROIDERED CHAINSTITCH RUG COLLECTION 100% New Zealand wool with canvas backing

100% wool	\$70 per sq. foot	3x6: \$1260	6x9: \$3780	8x10: \$5600	9x12: \$7560
with metallic rayon	\$75 per sq. foot	3x6: \$1350	6x9: \$4050	8x10: \$6000	9x12: \$8100

FABRIC COLLECTION

HAND-EMBROIDERED LINEN DUVET/BEDCOVERsilk-blend thread on linenFull/Queen:\$2210King:\$2380Twin:\$1785

HAND-EMBROIDERED FABRIC silk-blend thread on linen \$350-\$700 per yard

SCREEN-PRINTED FABRIC hand-printed on linen \$120/yard

FURNITURE COLLECTION

ALVAR AALTO FOR ARTEK STOOL E60 WITH JUDY ROSS UPHOLSTERY

numbered limited edition of 200: \$810

UPHOLSTERED CUBE hand-embroidered chainstitch wool upholstery 18x18x20: \$1490

HAND-EMBROIDERED WOOL CHAINSTITCH UPHOLSTERY FABRIC full coverage in 100% New Zealand wool \$1000/yard (60" wide)

HAND-EMBROIDERED SCARVES silk-blend thread on wool 17x72: \$170 17x56: \$150

RAYON EMBROIDERY ON LINEN COLLECTION

24x24: \$225

18x18: \$450

HAND-PRINTED LINEN PILLOW COLLECTION 18x18: \$70

EMBROIDERED RAYON COLLECTION fully hand-embroidered, linen back

18x18: \$180

16x16: \$350

HAND-EMBROIDERED THROWS silk-blend thread on wool 50x52: \$425

FOLDING SCREEN hand-embroidered linen in a maple frame 3 panels: 72" x 20" x 2" each: \$5780

UPHOLSTERED POUF hand-embroidered chainstitch wool upholstery 13"h x 20"diameter: \$1615

- ALL ORDERS MUST BE PAID IN ADVANCE PRIOR TO SHIPMENT
- LEAD-TIME FOR CUSTOM ORDERS: 12-16 WEEKS UPON DEPOSIT OR STRIKE-OFF APPROVAL
- 15% RESTOCKING FEE FOR ORDERS CANCELLED BEFORE SHIPMENT
- ITEMS CAN BE RETURNED FOR CREDIT OR EXCHANGED WITHIN 7 DAYS OF RECEIPT. CUSTOM ORDERS CANNOT BE RETURNED OR EXCHANGED.
- 50% DEPOSIT REQUIRED FOR ALL CUSTOM ORDERS, BALANCE DUE PRIOR TO SHIPMENT. ONCE CUSTOM ORDER HAS BEGUN PRODUCTION, DEPOSIT CANNOT BE RETURNED
 CHARGES WILL APPLY FOR ANY CUSTOM COLORS, SIZES, ARTWORK OR DESIGN:
- 10% UPCHARGE FOR CUSTOM COLORWAY; CUSTOM COLORWAY FOR CHAINSTITCH PILLLOWS: 1-3: \$75 PER PIECE UPCHARGE, 4-6: \$35 PER PIECE UPCHARGE, 7+: \$10
- COLOR DYING FEE: \$75 PER COLOR
- 10% CUSTOM SIZE CHARGE; 15% UPCHARGE FOR HAND-KNOTTED RUGS UNDER 54 SQUARE FEET; NO CUSTOM SIZE CHARGE ON IN STOCK 24"x24" CHAINSTITCH PILLOWS
- \$75/HOUR DESIGN WORK CHARGE
- 10% UPCHARGE FOR RUSH ORDERS
- ONE SWATCH IS INCLUDED IN A HAND-KNOTTED RUG PURCHASE UPON REQUEST; ADDITIONAL SWATCH: \$125
- YARN CARDS WITH CURRENT WOOL COLORS AVAILABLE FOR \$15.00
- DROP SHIP: \$25 FEE IN ADDITION TO STANDARD SHIPPING AND HANDLING CHARGES