



TRADE PRICE LIST - SPRING 2013

PILLOW COLLECTION

CHAIN STITCH PILLOW COLLECTION

hand-embroidered 100% New Zealand wool with canvas backing

18x18: \$165	18x18 with metallic rayon: \$180
24x24: \$200	24x24 with metallic rayon: \$225
15x19: \$155	15x19 with metallic rayon: \$165
14x24: \$180	14x24 with metallic rayon: \$200

RUG COLLECTION

HAND-KNOTTED WOOL RUG COLLECTION 100% Tibetan wool, 100 knots per inch

100% wool	\$80 per sq. foot	3x6: \$1660	6x9: \$4320	8x10: \$6400	9x12: \$8640
up to 30% silk	\$90 per sq. foot	3x6: \$1860	6x9: \$4860	8x10: \$7200	9x12: \$9720

HAND-EMBROIDERED CHAINSTITCH RUG COLLECTION 100% New Zealand wool with canvas backing

100% wool	\$70 per sq. foot	3x6: \$1260	6x9: \$3780	8x10: \$5600	9x12: \$7560
with metallic rayon	\$75 per sq. foot	3x6: \$1350	6x9: \$4050	8x10: \$6000	9x12: \$8100

FABRIC COLLECTION

HAND-EMBROIDERED FABRIC silk-blend thread on linen

\$350-\$700 per yard

HAND-EMBROIDERED WOOL CHAINSTITCH UPHOLSTERY FABRIC

full coverage in 100% New Zealand wool \$1000/yard (60" wide)

FINE WOVEN JACQUARD UPHOLSTERY FABRIC 54" width, 27" repeat

48% cotton, 26% nylon, 26% polyester. 64oz/ly: \$60/yard

SCREEN-PRINTED FABRIC hand-printed on linen

\$120/yard

FURNITURE COLLECTION

ALVAR AALTO FOR ARTEK STOOL E60 WITH JUDY ROSS UPHOLSTERY

numbered limited edition of 200: \$810

UPHOLSTERED CUBE hand-embroidered chainstitch wool upholstery

18x18x20: \$1490

- All orders must be paid in advance prior to shipment
- Lead time for custom orders: 12-16 weeks upon deposit or strike-off approval
- 15% restocking fee for orders cancelled before shipment
- Items can be returned for credit or exchanged within 7 days of receipt. Custom orders cannot be returned or exchanged
- 50% deposit required for all custom orders, balance due prior to shipment. Once custom order has begun production, deposit cannot be returned
- Yarn cards with current wool colors available for \$15.00
- Drop ship: \$25 fee in addition to standard shipping and handling charges
- One swatch is included in a hand-knotted rug purchase upon request; additional swatch: \$125

RAYON EMBROIDERY ON LINEN COLLECTION

18x18: \$180 24x24: \$225 14x24: \$200

SCREEN PRINTED PILLOW COLLECTION

linen 18x18: \$70 canvas 20x20: \$100

EMBROIDERED RAYON COLLECTION fully hand-embroidered, linen back

16x16: \$350 18x18: \$450 20x20: \$550 21x21: \$625 24x24: \$710

HAND-EMBROIDERED LINEN DUVET/BEDCOVER silk-blend thread on linen

Full/Queen: \$2210 King: \$2380 Twin: \$1785

HAND-EMBROIDERED SCARVES silk-blend thread on wool

17x72: \$170 17x56: \$150

HAND-EMBROIDERED TROWS silk-blend thread on wool

50x52: \$425

FOLDING SCREEN hand-embroidered linen in a maple frame

3 panels: 72" x 20" x 2" each: \$5780

UPHOLSTERED POUF hand-embroidered chainstitch wool upholstery

13"h x 20" diameter: \$1615

- Charges will apply for any custom colors, sizes, artwork or design:
- 10% upcharge for custom colorway, except on chain stitch pillows (see below)
- Custom colorway upcharge for chain stitch pillows: 1-3: \$75 per piece, 4-6: \$35 per piece, 7+: \$10 per piece
- Color dying fee: \$75 per color
- 10% custom size charge; 15% upcharge for hand-knotted rugs under 54 square feet; no custom size charge on in-stock pillows
- \$75/hour design work charge
- 10% upcharge for rush orders